

SUMMARISED PRELIMINARY CONSOLIDATED FINANCIAL RESULTS

for the year ended 31 August 2017

Revenue
↑ **R6.2 billion**
 (2016: R1.2 billion)

Operating profit
↑ **R673 million**
 (2016: R23 million)

Adjusted HEPS
↑ **181.2 cps**
 (2016: 41.1 cps^a)

Successful implementation of Eqsra transaction
 Unbundling of the eXtract investment post year-end

enX GROUP LIMITED (Incorporated in the Republic of South Africa) (Registration number 2001/029771/06) JSE share code: ENX ISIN: ZAE000222253 ("enX" or "the Group")

NATURE OF BUSINESS

enX is a diversified industrial Group that provides quality branded industrial equipment, petrochemical, fleet management and logistics products and related services.

enX is organised into three business segments as follows:

- enX Equipment ("Equipment"):
 - enX Industrial Equipment ("EIE") provides distribution, rental and value-added services for industrial and materials handling equipment in South Africa, selected African countries, the United Kingdom and Ireland ("UK"). EIE in South Africa is the market leader in materials handling and the sole distributor of Toyota Forklifts, BT warehousing equipment and Konecranes heavy duty forklifts and container handling equipment in Sub-Saharan Africa. Its UK operation, Impact Fork Trucks ("Impact"), is the exclusive distributor for Cat Lift Trucks and Konecranes heavy duty forklifts and container handling equipment in the UK.
 - New Way Power manufactures, installs and maintains diesel generators and provides temporary power through Genmatics. It distributes a range of industrial and marine engines and components through PowerO² which is the sole distributor of John Deere and Mitsubishi industrial engines in South Africa ("Power"); and
 - Austro distributes professional woodworking equipment, tooling, edging and provides associated services such as blade sharpening and equipment maintenance. It is the sole distributor of Biesse equipment and Leitz tooling in South Africa ("Wood").
 - enX Fleet ("Fleet"):
 - The Eqsra Fleet Management and Logistics business ("EFML") provides a full spectrum of passenger and commercial vehicle services including leasing, fleet management, outsourcing solutions, maintenance, warranty management and vehicle tracking solutions driven by a unique approach to asset management through data technology. Its footprint is in South Africa and Sub-Saharan Africa. The EFML's commercial vehicle operations are supported by a nationwide network of workshops and panel repair shops.
 - enX Petrochemicals ("Petrochemicals"):
 - Centlube and African Group Lubricants ("AGL") produce and market oil lubricants in South Africa and Sub-Saharan Africa. They are the sole distributors of ExxonMobil lubricants (excluding marine and aviation); and
 - West African International ("WAI") distributes plastics, polymers, rubber and speciality chemicals into Southern African. It is the distributor of ExxonMobil chemicals in South Africa.
- enX has a proven track record of acquiring quality industrial assets that have strong market positions that represent leading global brands with committed customer partnerships. We instil entrepreneurial management to drive returns through the disciplined allocation of capital. enX was founded in 2007, operates in fourteen countries and has over 2 400 employees.

OVERVIEW

The board is pleased to present enX's first full-year results incorporating EIE and EFML businesses. The results begin to illustrate the Group's true earning power and demonstrate the substantial transformation that enX undertook in the year.

By finalising the unbundling of eXtract Group ("eXtract"), we are now a pure-play diversified industrial business with a significantly increased market capitalisation, assets under management and earnings base. The unbundling unlocks the associated benefits of certainty and simplicity for our stakeholders. The Group is positioned clearly in the industrial space with three distinct segments each of which have market-leading positions, experienced management and strong principal and customer relationships.

Significant strategic milestones that were achieved during the year include:

- Our industrial businesses generated adjusted HEPS of 181.2 cents per share, in-line with our projections;
- Toyota Industrial Corporation and Toyota Tsusho Corporation ("Toyota") extended our distribution agreement for a further 3 years, continuing our long-term relationship;
- The integrated operating system "Quest" within our Fleet segment was fully implemented, differentiating our offering;
- Our lubricants business successfully commissioned its new Cera inland blending plant thereby significantly increasing capacity;
- We have been awarded ExxonMobil's lubricant blending rights for its strategic global accounts, contingent on meeting its quality standards;
- We began distributing polypropylene as a new product within our chemicals business thereby increasing volumes through our existing infrastructure;
- Power has entered the prime power space, with firm orders;
- We successfully raised a R70 million, 5 year note to re-enter the debt capital markets;
- We raised a new enlarged credit facility for our trading businesses; and
- Group functions were right-sized and central cost reduced.

These milestones strengthen the long-term competitiveness and sustainability of our businesses and drive future profitability.

FINANCIAL RESULTS

Overview

Revenue for the year increased to R6.2 billion (2016: R1.2 billion) with the inclusion of EIE and EFML for ten months and WAI and AGL for the full year. Consistent with prior disclosures, management has elected to disclose adjusted EBIT which provides a more meaningful reflection of sustainable earnings. On this basis, adjusted EBIT increased to R736 million (2016: R40 million).

Earnings

Adjusted headline earnings increased to R281 million (2016: R21 million) and translated into adjusted HEPS of 181.2 cents (2016: 41.1 cents). The fair value adjustment relating to the eXtract investments of R737 million and once-off restructuring and transaction costs of R29 million resulted in a headline loss of R467 million (2016: R9 million profit). This translates into a headline loss of 301.2 cents per share against a headline earnings per share ("HEPS") in 2016 of 17.9 cents. The corresponding financial year's HEPS amounts are after adjusting for the share consolidation in the ratio of 11:1 that took place on 24 October 2016.

Capex

Capital expenditure increased to R1 385 million (2016: R20 million) primarily to re-invest in leasing fleets.

Funding

With the completion of the Eqsra transaction, the Group's net interest-bearing borrowings increased to R4 890 million (2016: R293 million). These borrowings were primarily to finance the increase in leasing assets of R5 077 million (2016: R Nil). Bank covenants were met for the year. The higher debt resulted in the Group's net interest charge increasing to R292 million (2016: R8 million). Included in interest received is an amount of R61 million from MCC Contracts ("MCC"), a wholly owned subsidiary of eXtract to service its loan obligations. This will not re-occur due to the restructure and unbundling of eXtract. The Group redeemed its maturing notes amounting to R447 million during the year.

Investments

At balance sheet date the ordinary shares in eXtract, loans advanced to and preference shares acquired in MCC of R212 million, have been classified as 'Assets held for sale'. As part of the purchase price allocation an impairment of R991 million was made to the loans and preference shares. Following the change in classification of these assets, a fair value adjustment of R737 million was recognised against these investments at the year-end date.

Cash flow

Cash flows from operating activities after capital expenditure amounted to R256 million. The net proceeds from shares issued totalled R1 442 million, which was used to fund the Eqsra transaction. eXtract repaid R51 million towards their principal obligations to the Group prior to concluding the restructure.

BASIS OF PREPARATION

The summarised preliminary consolidated financial statements for the year ended 31 August 2017 have been prepared in accordance with the requirements of the JSE Listings Requirements applicable to summarised preliminary reports and the requirements of the Companies Act, No. 71 of 2008 of South Africa applicable to summarised financial statements. The JSE Listings Requirements require preliminary reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS"), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council, and to also, as a minimum, contain the information required by IAS 34: Interim Financial Reporting.

This report was compiled under the supervision of IM Lipworth CA (SA), CFO of enX.

The accounting policies applied in the preparation of the consolidated financial statements are in terms of IFRS from which these summarised results are derived from and are consistent with the accounting policies applied in the preparation of the previous consolidated financial statements, with the exception of:

- New policies adopted because of the Eqsra transaction for leasing assets, assets held for sale, and equity settled share based payments issued; and
- The adoption of new and revised standards which became effective during the year. These standards did not have any material impact on the financial statements.

SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Audited as at 31 August 2017 R'000	Audited as at 31 August 2016 R'000
ASSETS		
Non-current assets	6 557 215	424 902
Property, plant and equipment	374 470	121 928
Leasing assets	5 077 814	-
Goodwill	504 510	151 336
Intangible assets	428 943	128 393
Trade, other receivables and derivatives	3 140	5 985
Investment in associate	-	971
Other investments and loans	142 908	-
Deferred taxation	25 430	16 289
Current assets	3 093 649	999 415
Trade, other receivables and derivatives	1 213 608	394 552
Inventories	1 229 624	542 626
Other investments and loans	94 415	-
Taxation receivable	26 020	2 087
Bank and cash balances	317 806	60 150
Assets held for sale - eXtract	212 176	-
Total assets	9 650 864	1 424 317
EQUITY AND LIABILITIES		
Total shareholders' interests	2 715 250	687 420
Stated capital	3 087 083	634 565
Other reserves	(725 389)	(40)
Accumulated profits	322 145	52 895
Equity attributable to equity holders of the parent	2 683 839	687 420
Non-controlling interests	31 411	-
Non-current liabilities	4 534 345	178 059
Interest-bearing liabilities	4 002 506	75 891
Deferred vendor consideration	24 186	65 864
Deferred taxation	507 653	36 304
Current liabilities	2 401 269	558 838
Interest-bearing liabilities	820 125	65 343
Deferred vendor consideration	26 898	33 897
Trade, other payables, provisions and derivatives	1 500 073	405 962
Taxation payable	37 824	1 483
Bank overdrafts	16 349	52 153
Total equity and liabilities	9 650 864	1 424 317
Supplementary information:		
Number of shares in issue at year end [#]	180 439 427	54 562 187
Number of shares in issue at year end (net of treasury shares) [#]	178 156 727	54 562 187
Net asset value per share at year end (cents) [#]	1 506.4	1 259.9
Net tangible asset value per share (cents) [#]	1 047.7	812.9
Share consolidation		
[#] The 31 August 2016 amounts have been presented taking into account the share consolidation of 11:1 that took place during the year. The amounts that were previously reported are:		
Number of shares in issue	600 184 057	
Weighted average number of shares in issue	566 256 129	
Net asset value per share (cents)	114.5	
Net tangible asset value per share (cents)	73.9	
Basic loss per share (cents)	(12.6)	
Headline earnings per share (cents)	1.6	
Adjusted headline earnings per share (cents)	3.7	

SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
Stated capital	3 087 083	634 565
Balance at beginning of the year	634 565	345 387
Increase through the issue of shares (net of costs)	2 494 201	289 178
Treasury shares	(41 683)	-
Other reserves	(725 389)	(40)
Balance at beginning of the year	(40)	-
Foreign currency translation reserve	4 108	(40)
Share-based payment expense	7 106	-
Transfer from accumulated profits of the fair value adjustment of investments	(736 563)	-
Accumulated profits	322 145	52 895
Balance at beginning of the year	52 895	115 959
Total comprehensive loss for the year	(467 313)	(71 393)
Transfer to other reserves of the fair value adjustment of investments	736 563	-
Transferred from non-controlling interest	-	8 329
Non-controlling interest	31 411	-
Balance at beginning of the year	-	-
At acquisition of subsidiary	27 812	9 979
Total comprehensive income for the year	6 186	-
Transactions with non-controlling interest	-	(1 650)
Dividends paid to minority shareholders	(2 587)	-
Transferred to accumulated profits	-	(8 329)
Total shareholders' interests	2 715 250	687 420

SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
Cash flows from operating activities	1 640 721	12 294
Cash generated from operations before working capital movements	1 699 545	42 178
Working capital movements	391 735	(20 016)
Interest received	71 803	3 016
Interest paid	(356 864)	(7 725)
Taxation paid	(165 498)	(5 159)
Cash flows from investing activities	(2 636 043)	(276 701)
Capital expenditure	(1 384 740)	(20 135)
Proceeds on disposal of assets	12 859	754
Business combinations	(1 315 228)	(257 320)
Proceeds from other investments and loans	51 066	-
Cash flows from financing activities	1 288 782	259 770
Net (decrease)/increase in interest-bearing borrowings	(109 193)	80 000
Deferred vendor considerations paid	(40 989)	(67 093)
Payments on transactions with non-controlling interest	(2 587)	(9 340)
Net proceeds from shares issued	1 441 551	256 203
Net increase/(decrease) in cash and cash equivalents	293 460	(4 637)
Cash and cash equivalents at beginning of the year	7 997	12 634
Cash and cash equivalents at end of the year	301 457	7 997

SUMMARISED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
Revenue	6 218 342	1 150 951
Net operating expenses	(4 485 094)	(1 111 076)
Profit from operations before depreciation and amortisation	1 733 248	39 875
Depreciation and amortisation	(1 026 379)	(9 799)
Profit on disposal of property, plant and equipment	27	379
IFRS 2 charges	(6 708)	(6 323)
Foreign exchange losses	(27 085)	(876)
Operating profit	673 103	23 256
Impairment of property, plant and equipment	-	(2 941)
Impairment of goodwill	-	(78 205)
Fair value adjustment of investments	(736 563)	-
Loss before interest and taxation	(63 460)	(57 890)
Net finance costs	(291 679)	(8 484)
Interest received	71 803	3 016
Interest paid	(363 482)	(11 500)
Share of (losses)/profits from associates	(2 620)	293
Loss before taxation	(357 759)	(66 081)
Taxation	(103 368)	(5 312)
Loss after taxation	(461 127)	(71 393)
Attributable to:		
Equity holders of the parent	(467 313)	(71 393)
Non-controlling interests	6 186	-
Loss after taxation	(461 127)	(71 393)
Other comprehensive loss net of taxation:		
Loss after taxation	(461 127)	(71 393)
Items that may be reclassified subsequently to profit or loss:		
- Foreign currency translation reserve	4 108	(40)
Total comprehensive loss	(457 019)	(71 433)
Attributable to:		
Equity holders of the parent	(463 205)	(71 433)
Non-controlling interests	6 186	-
Total comprehensive loss	(457 019)	(71 433)
Supplementary information:		
Basic loss per share (cents) [#]	(301.2)	(138.7)
Headline (loss)/earnings per share (cents) [#]	(301.2)	17.9
Adjusted headline earnings per share (cents) [#]	181.2	41.1
Adjusted EBIT	735 626	40 122
Adjusted headline earnings	281 072	21 135
Number of shares in issue [#]	180 439 427	54 562 187
Weighted average number of shares in issue (net of treasury shares) [#]	155 154 559	51 477 830

The dilutionary instruments in issue have an anti-dilutionary effect.

HEADLINE EARNINGS AND ADJUSTED HEADLINE EARNINGS RECONCILIATIONS

	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
Net loss after taxation attributable to equity holders of the parent	(467 313)	(71 393)
Adjusted for:		
(Profit)/loss on disposal of property, plant and equipment	(27)	379
Impairment of property, plant and equipment	-	2 941
Impairment of goodwill	-	78 205
Taxation effect on adjustments	8	(929)
Headline (loss)/earnings attributable to ordinary shareholders	(467 332)	9 203
Adjusted for:		
IFRS 2 charges	6 708	6 323
Restructuring and IFRS 3 transaction costs	28 720	10 250
Amortisation of intangible assets [*]	27 311	-
Interest received - eXtract	(60 800)	-
Fair value adjustment of investments and associate losses - eXtract	738 967	-
Taxation effect on adjustments	7 498	(4 641)
Adjusted headline earnings attributable to ordinary shareholders ^A	281 072	21 135
EBIT RECONCILIATION		
Earnings before interest, taxation, depreciation and amortisation ("EBITDA")	967 869	(39 595)
Depreciation and amortisation	(1 033 949)	(18 002)
Earnings before interest and taxation (EBIT)	(66 080)	(57 597)
IFRS 2 charges	6 708	6 323
Restructuring and IFRS 3 transaction costs	28 720	10 250
Amortisation of intangible assets [*]	27 311	-
Fair value adjustment of investments and associate losses - eXtract	738 967	-
Impairment of property, plant and equipment	-	2 941
Impairment of goodwill	-	78 205
Adjusted EBIT ^A	735 626	40 122
Adjusted EBIT %	12	3

^A Adjusted headline earnings per share and adjusted EBIT takes into account all the profits and losses from operational, trading, and funding activities for the period and excludes once off transaction costs, IFRS 2 costs, intangible asset amortisation (excluding software), fair value adjustments of investments and other once off items.

^{*} The amortisation of intangible assets arising as part of business combinations has been added back for adjusted headline earnings and adjusted EBIT.

SUMMARISED CONSOLIDATED SEGMENTAL ANALYSIS

	Equipment*		Fleet		Petrochemicals		Group, financing and consolidation		Total	
	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
Revenue	3 062 983	606 394	1 649 884	–	1 538 666	546 633	(33 191)	(2 076)	6 218 342	1 150 951
– South Africa	2 322 261	606 353	1 453 546	–	1 449 123	534 230	72 785	25 260	5 297 715	1 165 843
– Rest of World	736 944	–	175 169	–	81 299	10 368	–	–	993 412	10 368
– Intercompany	3 778	41	21 169	–	8 244	2 035	(105 976)	(27 336)	(72 785)	(25 260)
EBITDA [®]	858 530	26 976	807 432	–	108 767	39 154	(806 860)	(105 725)	967 869	(39 595)
Depreciation and amortisation	(515 328)	(11 218)	(482 684)	–	(10 870)	(5 999)	(25 067)	(785)	(1 033 949)	(18 002)
EBIT	343 202	15 758	324 748	–	97 897	33 155	(831 927)	(106 510)	(66 080)	(57 597)
– South Africa	293 027	15 758	293 097	–	84 981	33 293	(831 927)	(106 510)	(160 912)	(57 459)
– Rest of World	50 175	–	31 651	–	13 006	(138)	–	–	94 832	(138)
Adjusted EBIT	345 706	24 255	326 760	–	101 381	33 254	(38 221)	(17 387)	735 626	40 122
Net finance costs	(149 047)	(6 559)	(145 735)	–	(23 960)	(13 192)	27 063	11 267	(291 679)	(8 484)
Adjusted earnings/(loss) before taxation	196 659	17 696	181 025	–	77 421	20 062	(11 158)	(6 120)	443 947	31 638
Total assets	4 320 170	523 025	3 117 237	–	840 424	656 543	1 373 033	244 749	9 650 864	1 424 317
– Goodwill and intangibles	13 235	38 845	8 391	–	2 881	17 143	908 946	223 741	933 453	279 729
– Leasing assets	2 494 411	–	2 583 403	–	–	–	–	–	5 077 814	–
– Inventory	810 449	208 853	27 630	–	391 545	333 773	–	–	1 229 624	542 626
– Trade, other receivables and derivatives	612 677	151 484	290 651	–	311 547	247 039	1 873	2 014	1 216 748	400 537
– Other assets	389 398	123 843	207 162	–	134 451	58 588	462 214	18 994	1 193 225	201 425
Total liabilities	3 341 322	123 762	2 482 791	–	766 238	394 114	345 263	219 021	6 935 614	736 897
– Interest-bearing liabilities and overdraft	2 474 841	6 531	1 884 969	–	289 830	97 698	189 340	89 158	4 838 980	193 387
– Deferred vendor consideration	9 413	13 442	–	–	41 671	–	–	86 319	51 084	99 761
– Trade, other payables, provisions and derivatives	649 298	103 787	319 655	–	430 321	296 128	100 799	6 047	1 500 073	405 962
– Other liabilities	207 770	2	278 167	–	4 416	288	55 124	37 497	545 477	37 787
Net capital expenditure	736 540	16 720	615 677	–	19 219	6 011	445	57	1 371 881	22 788
Number of employees	1 736	362	611	–	97	91	14	7	2 458	460
GEOGRAPHICAL SEGMENTATION										
Total assets	4 320 170	523 025	3 117 237	–	840 424	656 543	1 373 033	244 749	9 650 864	1 424 317
– South Africa	3 134 732	523 025	2 777 549	–	812 091	632 592	1 373 033	244 749	8 097 405	1 400 366
– Rest of World	1 185 438	–	339 688	–	28 333	23 951	–	–	1 553 459	23 951
Total liabilities	3 341 322	123 762	2 482 791	–	766 238	394 114	345 263	219 021	6 935 614	736 897
– South Africa	2 402 197	123 762	2 381 130	–	742 208	366 243	345 263	219 021	5 870 798	709 026
– Rest of World	939 125	–	101 661	–	24 030	27 871	–	–	1 064 816	27 871

* The group segments have been brought in line with the three segments as previously reported in the Revised Listing Particulars issued on 24 August 2016. The Power and Wood segments were previously reported separately.

® Excludes intercompany management fees, which was not previously adjusted for by Eqstra for EIE and EFML.

During the 2017 year, the debt for the "Old Equipment" and Petrochemicals segments were restructured. Based on this restructure we have shown the debt and vendor consideration amounts in their correct segments.

No single customer exceeds 10% of group revenue.

NOTES

	Audited for the year ended 31 August 2017 R'000
1. Capital commitments	
Total capital commitments contracted	16 500
Expenditure will be financed from cash generated from operations and existing banking facilities.	
There were no capital commitments in the prior year.	
There were no contingent liabilities or guarantees at 31 August 2017.	
2. Assets held for sale - eXtract	
Ordinary shares in eXtract (net carrying value)	5 294
Ordinary shares in eXtract acquired	103 009
Impairment raised at acquisition	(66 924)
Fair value adjustment through profit and loss	(30 791)
Loans and preference shares (net carrying value)	206 882
Loans in eXtract (net of associate losses)	1 303 654
Preference shares in eXtract	600 000
Gross value of loans and preference shares	1 903 654
Impairments raised at acquisition	(991 000)
Fair value adjustment through profit and loss	(705 772)
Total assets held for sale	212 176

These assets were distributed via an *in specie* dividend declaration to enX shareholders on 13 October 2017, as part of the eXtract restructure agreement.

	Audited for the year ended 31 August 2017 R'000	Audited for the year ended 31 August 2016 R'000
3. Interest-bearing borrowings		
Medium Term Note Program	1 233 897	–
Bank debt and overdraft – South Africa	2 776 806	193 387
Bank debt and overdraft – Rest of world	828 277	–
Deferred vendor consideration	51 084	99 761
	4 890 064	293 148
<i>Comprising:</i>		
Non-current	4 026 692	141 755
Current	863 372	151 393
	4 890 064	293 148
4. Net finance costs		
Interest received – other	11 003	3 016
Interest received – eXtract	60 800	–
Interest paid	(363 482)	(11 500)
	(291 679)	(8 484)
5. Fair value hierarchy disclosures		

Valuation methodology

Level 1 – Valuations with reference to quoted prices in an active market:

Financial instruments valued with reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted price is readily available and the price represents actual and regularly occurring market transactions on an arm's length basis.

Level 2 – Valuations based on observable and unobservable inputs include:

Financial instruments valued using inputs other than quoted prices as described above for Level 1 but which are observable for the asset or liability, either directly or indirectly, such as a quoted price for similar assets or liabilities in an active market; a quoted price for identical or similar assets or liabilities in inactive markets; a valuation model using observable inputs; and a valuation model using inputs derived from corroborated by observable market data.

The table below shows the Group's financial asset and liabilities that are recognised and subsequently measured at fair value, analysed by valuation technique.

	Level 1 R'000	Level 2 R'000	Fair value R'000
31 August 2017			
Financial assets			
Assets held for sale - eXtract	5 294	206 882	212 176
Other investments and loans	–	237 323	237 323
Designated as fair value through profit and loss			
– Derivative financial assets	–	1 689	1 689
	5 294	445 894	451 188
Financial liabilities			
Financial liabilities designated as fair value through profit and loss			
– Derivative financial liabilities	–	7 733	7 733
	–	7 733	7 733

AUDIT REPORT

enX's independent auditor, Deloitte & Touche, has issued its opinion on the consolidated and separate financial statements for the year ended 31 August 2017. The audit was conducted in accordance with International Standards on Auditing. Deloitte & Touche has issued an unmodified opinion. A copy of the independent auditor's report together with a copy of the audited consolidated and separate financial statements is available for inspection at enX's registered office during normal business hours from 23 October 2017.

The summarised preliminary consolidated financial statements have been derived from and are consistent in all material respects with the consolidated financial statements for the year ended 31 August 2017, but is not itself audited. The directors take full responsibility for the preparation of these summarised preliminary consolidated financial results and confirm that the financial information has been correctly extracted from the underlying audited consolidated financial statements. Any reference to future financial information included in this announcement has not been reviewed or reported on by the auditor. Shareholders are advised that, in order to obtain a full understanding of the nature of the auditor's engagement, they should obtain a copy of that report together with the consolidated and separate audited consolidated financial statements as at 31 August 2017.

BUSINESS COMBINATION

In line with enX's stated goal to build a substantial industrial company, with effect from 8 November 2016, the Group acquired all of the issued shares of enX Leasing Investments (formerly Eqstra Investments) which owns EIE and EFML businesses. The Eqstra transaction was settled as follows:

- the allotment and issue to eXtract of 52 715 390 new enX shares ("Consideration Shares") at R21.00 per enX share;
- the recapitalisation of eXtract to the value of approximately R1.4 billion by way of enX:
 - subscribing for 101 400 000 new eXtract ordinary shares at R1.00 per eXtract ordinary share;
 - subscribing for 400 new MCC preference shares for an aggregate subscription price of R600 million; and
 - advancing a loan of R700 million to MCC.

On 15 November 2016, the Consideration Shares were distributed to eXtract shareholders in the ratio of 0.13 enX shares for every one eXtract share.

enX funded this transaction by:

- issuing the Consideration Shares; and
- raising R1.5 billion in cash to fund the recapitalisation of eXtract and approximately R100 million for enX transaction costs and general corporate purposes.

The summary of the net assets acquired through this business combination, for which the purchase price has been allocated to the respective assets and liabilities, is as follows:

	R'000
Non-current assets	6 660 372
Current assets	1 664 473
Non-current liabilities	(5 235 775)
Current liabilities	(1 324 120)
Total identifiable net assets	1 764 950
Non-controlling interests	(27 812)
Total identifiable net assets acquired	1 737 138
Goodwill arising from business combination	342 334
Total consideration transferred	2 079 472
Ordinary shares acquired in eXtract (at fair value)	34 476
Loans advanced to and preference shares acquired in MCC	1 300 000
Impairment raised on MCC loans and preference shares	(991 000)
Consideration shares (at fair value)	(1 021 548)
Purchase consideration settled in cash	1 401 400
Purchase consideration settled in cash	1 401 400
Cash balances assumed	(86 172)
Net cash outflow on business combination	1 315 228

The purchase price allocation remains provisional and will be finalised on the first anniversary of the business combination.

Revenue of R4 170 million and net profit after taxation of R198 million have been included in these results with effect from the acquisition date. If the acquisition had occurred on 1 September 2016, the following amounts would have been included in these results: Revenue of R6 083 million and net profit after taxation of R229 million.

OPERATIONAL OVERVIEW

Equipment

Revenues of R3 063 million, adjusted EBIT of R346 million and adjusted PBT of R197 million were achieved. The inclusion of EIE for ten months for the financial year was the principal reason for the improvement.

The SA and UK materials handling equipment market shares were maintained in growing markets. The EIE focus on its overhead recovery percentage contributed to performance. Despite the volatility of the exchange rates all the businesses remained price competitive. The current rental fleet in South Africa and UK stands at 8 264 and 4 622 units respectively.

Power grew its revenues and market shares despite a subdued environment. Margins remained under pressure, resulting in breakeven performance. Working capital improvements generated strong cash flows. Revenues in Wood came under pressure, but stronger margins and cost controls resulted in an improvement in operating profit compared to the prior year.

Fleet

Revenues of R1 650 million, adjusted EBIT of R327 million and adjusted PBT of R181 million were achieved. Leasing assets stabilised with a few key mandates awarded due to investment into sales resources. EFML maintained its high quality blue chip customer base. Unit and revenue growth in value added products ("VAPs"), particularly GPS and accident management, contributed positively to margins for the year.

The segment's integrated operating environment, Quest, is now fully embedded in all operating regions since implementation in November 2016.

Petrochemicals

Revenues of R1 539 million, adjusted EBIT of R101 million and adjusted PBT of R77 million were achieved. Growth in toll blending volumes contributed to a strong performance. A new lubricants blend plant was commissioned during the year to service greater demand in production volumes, enabling capacity to grow by 70%. All key clients were retained with a number of additional mandates awarded during the year. WAI saw a decline in polymers volumes due to the see-through effect of consumer pressure on plastic packaging. This is contrasted with an increase in volumes for chemicals, rubber and additives in the year.

PROSPECTS

Strategy

Our long-term goal is to build a growing, cash generative industrial business which over time consistently delivers returns on equity in excess of its cost of capital. We aim to do this by investing in assets and opportunities that:

- Drive differentiation and scale;
- Strengthen our partnerships with leading global brand owners;
- Expand our businesses geographically;
- Build an entrepreneurial culture;
- Maintain strong financial disciplines; and
- Ensure an ongoing social licence to conduct business.

We believe that operating on a decentralised basis is the most effective way to drive these strategies. As a result we have had success executing on many objectives that fall within these themes. Focusing our organic and acquisitive growth initiatives within our segments reduces the risks of growing as we have experienced teams, industry knowledge and infrastructure in place. The specific initiatives that we are pursuing are set out below:

Equipment:

Growing our operations with the support of our global OEM partners

- EIE aims to expand its UK footprint and market share through the acquisition of complementary forklift businesses and strengthen its long-term partnership with Mitsubishi Caterpillar Forklifts Europe, the supplier of Cat Lift Trucks.
- EIE will seek to grow forklift market share in line with Toyota's aspirations and improve operational efficiencies.
- Power will develop its contract manufacturing volumes while continuing to consolidate its operations to reduce costs. It has secured clients in the prime power market and will continue to

seek new power related revenue opportunities.

- Wood aims to maintain its leading market share and gradually build a leasing and rental business.

Fleet:

Leveraging data to differentiate our product offering

- EFML is focused on growing revenues derived from VAPs, which are non-capital intensive and which differentiate their offering. Capital is available to support their initiative to increase retention rates on existing business and pursue new leasing contracts. The implementation of Quest will present data and technology opportunities to offer outsourced processing and fleet management services and deliver internal operational efficiencies. There is significant latent value in leveraging this data and technology which EFML will seek to unlock over time.

Petrochemicals:

Building a leading independent petrochemicals business in partnership with ExxonMobil

- The lubricants business will focus on growing its distribution and contract manufacturing volumes in Sub-Saharan Africa. These growth opportunities have been enabled through the successful commissioning of its new inland blending plant, integrated customer relationships and strong partnership with ExxonMobil. It will continue to seek and develop new product distribution opportunities through this relationship.
- The chemicals business will focus on growing volumes in selected polymer and speciality chemicals. The business will also seek new distributorships, whereby it can increase sales volumes through its existing infrastructure.

Group:

The broader industrial focus of enX may in time result in the addition of new segments should the target be aligned with our strategic priorities.

Our funding plan over the next 18 months is aimed at extending our maturity profile, attracting a more diverse source of funds and achieving an "A" credit rating.

Outlook

EIE and EFML will be included for a full 12 months in the coming year, compared to the 10 months included in 2017.

On a constant currency basis, EIE is expected to deliver annualised earnings growth driven by the UK operations. Southern African forklift operations, Power and Wood businesses are expected to deliver solid performances.